



MEMORANDUM OF UNDERSTANDING

Between

**The State Transformation Commission (STC), Government of Uttar Pradesh
(GoUP)**

STC-GoUP serves as the strategic think tank and delivery support unit of the Government of Uttar Pradesh, supporting departmental units through evidence, policy input, an outcome monitoring framework, interdepartmental convergence, and a structural review mechanism.

AND

Logistics Shakti Enterprise (LSE)

For Strategic Collaboration for Strengthening Uttar Pradesh's Perishable Logistics, Air Cargo and Export Ecosystem

1. PREAMBLE

The Government of Uttar Pradesh is committed to strengthening the State's logistics ecosystem, promoting multimodal connectivity, enhancing export competitiveness and positioning Uttar Pradesh as a leading logistics and manufacturing hub, in line with the Uttar Pradesh Warehousing & Logistics Policy, 2022 and the broader vision of economic growth, industrial development and global competitiveness.

Logistics Shakti Enterprise (LSE) is **an industry-led institution dedicated to strengthening India's logistics, supply chain and trade competitiveness through policy advisory, institutional development, research, industry engagement, strategic partnerships and knowledge platforms.**

Recognising Uttar Pradesh's significant strengths in agriculture, food processing, manufacturing, integrated expressway infrastructure, Dedicated Freight Corridors, inland waterways, multimodal logistics facilities and the upcoming Noida International Airport, the Parties acknowledge the need for sustained collaboration to strengthen the State's logistics and export ecosystem.

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Shakti

Accordingly, this Memorandum of Understanding establishes a framework for strategic collaboration to support planning, institutional development, industry participation, investment facilitation and implementation of initiatives that enhance Uttar Pradesh's competitiveness in perishable logistics, air cargo and global exports.

2. OBJECTIVE

The objective of this Memorandum is to establish a collaborative framework for supporting the Government of Uttar Pradesh in strengthening its logistics ecosystem with particular emphasis on:

- Perishable logistics
- Cold chain infrastructure
- Air cargo development
- Warehousing and multimodal logistics
- Agricultural and food exports
- Export competitiveness
- Global market access
- Logistics innovation and technology adoption
- Capacity building and skill development
- Investment promotion and public-private collaboration

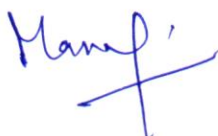
3. AREAS OF STRATEGIC COLLABORATION

Pillar I – Policy, Research & Institutional Development

The Parties shall endeavor to collaborate in:

- Policy research and sector studies.
- Development of strategic roadmaps for logistics and export competitiveness.
- Identification of emerging opportunities in logistics, air cargo and cold chain.
- Research on global best practices.
- Preparation of concept papers, white papers and policy recommendations.
- Development of institutional frameworks to strengthen the logistics ecosystem.

Proposed Centre of Excellence



The Parties may explore establishing a **Centre of Excellence in the field of Perishable Logistics, Export Competitiveness and Global Market Access**, aligned with the objectives of the Uttar Pradesh Warehousing & Logistics Policy, 2022.

The proposed Centre may support:

- Research and innovation
- Technology adoption
- Skill development
- Industry collaboration
- Export competitiveness
- Knowledge dissemination
- Capacity building
- International partnerships

Pillar II – Infrastructure & Investment Facilitation

The Parties shall endeavor to collaborate in supporting strategic infrastructure initiatives, including:

- Air cargo ecosystem development
- Cold chain infrastructure
- Logistics parks and warehousing
- Integrated perishable logistics infrastructure
- Multimodal logistics connectivity
- Value chain optimisation
- Investment promotion
- Public-Private Partnership (PPP) opportunities

Proposed Jewar Aero Logistics & Perishable Export Hub

The Parties may jointly explore opportunities relating to the conceptualisation and development of an integrated **Jewar Aero Logistics & Perishable Export Hub**, including:

- Concept development
- Detailed Project Reports (DPRs)
- Technical and feasibility studies
- International benchmarking
- Business planning



- Investment strategy
- Industry consultations
- Partnership development
- Implementation frameworks

Pillar III – Industry Development & Global Market Access

The Parties shall endeavor to collaborate for:

- Industry consultations
- Buyer–Seller Connect programmes
- International business delegations
- Export promotion initiatives
- Capacity building
- Executive development programmes
- Skill enhancement
- Startup and innovation ecosystem development
- Technology partnerships
- Global collaborations
- Strategic industry forums

4. ROLE OF STC-GoUP

Subject to applicable laws, Government policies and approvals, the Government shall endeavor to:

- Provide strategic direction for mutually agreed initiatives.
- Facilitate coordination among relevant departments and agencies.
- Nominate nodal officers, where appropriate.
- Support stakeholder consultations.
- Facilitate engagement with Government institutions and ecosystem partners.
- Consider proposals submitted under applicable policies and schemes.
- Encourage participation of public institutions, academia and industry.
- Facilitate formulation of mutually agreed initiatives.

5. ROLE OF LOGISTICS SHAKTI ENTERPRISE (LSE)

Logistics Shakti Enterprise shall serve as the **Strategic Knowledge, Industry Engagement & Implementation Partner** and shall endeavor to support the Government of Uttar Pradesh, subject to mutually agreed priorities and separate project-specific arrangements, through the following activities:




- Strategic advisory and policy support.
- Sector research, analytics and knowledge development.
- Preparation of concept notes, feasibility studies and Detailed Project Reports (DPRs).
- Development of strategic roadmaps and implementation frameworks.
- Institutional design and operational frameworks for the proposed Centre of Excellence.
- Research and innovation programmes to strengthen the logistics and export ecosystem.
- Identification and mobilisation of national and international knowledge partners.
- Facilitation of industry participation and stakeholder consultations.
- Investor outreach and partnership facilitation.
- Capacity building, executive education and skill development initiatives.
- Programme management and implementation support, where mutually agreed.
- Monitoring, evaluation and impact assessment.
- Organisation of conferences, roadshows, buyer–seller meets, investment forums and knowledge platforms.

6. PARTNER MOBILISATION & ECOSYSTEM DEVELOPMENT

Logistics Shakti Enterprise shall endeavor to facilitate engagement with national and international industry associations, multilateral and development organisations, academic and research institutions, technology providers, investors, logistics operators, airlines, airports, exporters, financial institutions and other ecosystem partners to support mutually agreed initiatives under this Memorandum.

7. PROJECT-SPECIFIC ENGAGEMENTS

This Memorandum establishes a broad framework for strategic collaboration between the Parties.

Specific assignments including consultancy services, Detailed Project Reports (DPRs), feasibility studies, transaction advisory, programme management, implementation support, technical assistance, Centre of Excellence development and operations, monitoring and evaluation, capacity building or any other professional services shall be undertaken through separate agreements, work orders or implementation arrangements in accordance with applicable laws, Government policies and prescribed procedures.

Subject to applicable laws, Government policies and requisite approvals, the Government may consider engaging Logistics Shakti Enterprise as a strategic knowledge and implementation partner for consultancy, technical assistance, programme management, project development, transaction advisory, capacity building or implementation support for initiatives arising from this collaboration through appropriate agreements or work orders.




8. GOVERNANCE MECHANISM

A Joint Coordination Committee may be constituted comprising representatives nominated by both Parties to:

- Review progress.
- Identify priority initiatives.
- Recommend future collaborations.
- Facilitate inter-agency coordination.
- Develop annual action plans.
- Monitor implementation of mutually agreed activities.

9. FINANCIAL ARRANGEMENTS

This Memorandum of Understanding is non-financial in nature and does not create any financial obligation upon either Party.

Any financial commitment, consultancy assignment, implementation support or project execution arising from this collaboration shall be governed through separate agreements executed in accordance with applicable Government policies, financial rules and approval procedures.

10. INTELLECTUAL PROPERTY

Reports, studies, frameworks or other knowledge products jointly developed under this Memorandum shall be jointly owned unless otherwise agreed in writing.

Pre-existing intellectual property of either Party shall remain the exclusive property of that Party.

11. CONFIDENTIALITY

Each Party shall maintain the confidentiality of information exchanged under this Memorandum, except where disclosure is required under applicable law or is mutually agreed in writing.

12. TERM

This Memorandum shall remain valid for a period of five (5) years from the date of signing and may be renewed by mutual written consent.

13. TERMINATION



Either Party may terminate this Memorandum by providing sixty (60) days' written notice to the other Party.

Termination shall not affect activities already being undertaken under separate agreements unless otherwise mutually agreed.

14. LEGAL STATUS

This Memorandum records the intentions of the Parties to collaborate and does not create legally enforceable financial or contractual obligations, except with respect to confidentiality, intellectual property or any other provisions expressly stated to survive termination.

15. DISPUTE RESOLUTION

Any difference arising from the interpretation or implementation of this Memorandum shall, in the first instance, be resolved amicably through mutual consultation between the Parties.

If unresolved, the matter may be referred to the competent authorities of the respective Parties for resolution. This Memorandum shall be governed by the laws of India.

16. SIGNATURES

For and on behalf of the Government of Uttar Pradesh

Name: Manoj Kumar Singh

Manoj
12-8-26

Designation: Chief Executive Officer

(मनोज कुमार सिंह)
मुख्य कार्यकारी अधिकारी,
स्टेट ट्रांसफार्मेशन कमीशन
उत्तर प्रदेश।

Department: State Transformation Commission, Govt of UP

For and on behalf of Logistics Shakti Enterprise

Amit Shankhdhar

Name: Amit Shankhdhar, Director

Name: Kamal Narayan Omer, Director

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12/8/26